

Catherine M. Rowan
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March 19, 2024

Mr. Rainer Blair
President and Chief Executive Officer
Danaher Corporation
2200 Pennsylvania Avenue, NW
Suite 800W
Washington, DC 20037

Re: Danaher's announcement that Cepheid will validate the cost of the TB Xpert test annually with an internationally accredited third-party assessment

Dear Mr. Blair,

The undersigned investors with over US \$400 billion in assets under management are writing to commend Danaher for its continued efforts to improve access to healthcare for all people and its critical achievement, announced on September 19, 2023, of reducing the price of Cepheid's Xpert® MTB/RIF Ultra test from \$9.98 to \$7.97 per test. This 20% price reduction is already having a significant positive impact on countries' capacities to scale up tuberculosis testing and save more lives.

In Danaher's September 2023 announcement, the Company stated that Cepheid will validate the actual cost of the test annually with an internationally accredited third-party assessment and adjust pricing accordingly, if needed. Such audits are critical to ensure that Danaher is not making profits on the sales of these life-saving tests and remains committed to optimal healthcare access for people living in low- and middle-income countries.

It is of utmost importance that the audits are done in a transparent manner and with sufficient oversight from key stakeholders, including civil society. With this letter, we request that Danaher ensure the installation of a formal advisory committee that can advise on and be kept informed of the process and the methodology used for the audit, and that includes civil society who can represent healthcare providers working in the countries affected by the disease.

We look forward to a formal response to this request by April 11, 2024 and to continue working together towards ensuring access to life-saving technologies for all people who need timely diagnosis and treatment. Please direct your response to Cathy Rowan, Director, Socially Responsible Investments, Trinity Health <rowancm@trinity-health.org>

Sincerely,



Cathy Rowan, Trinity Health, *along with the following investors:*

Frank Wagemans, Achmea Investment Management

Heike Cosse, AEGON Investment Management, Aegon Asset Management, UK

Khine Thant, Boston Common Asset Management

Ita McMahon, Castlefield Investment Partners

Robert Wotypka, OFM Cap., Corporate Responsibility Office, Province of St Joseph of the Capuchin Order

Martijn Hoe, Coöperatie Univé U.A.

Mary Beth Gallagher, Domini Impact Investments, LLC

Janna Haatela, Fondita Fund Management

Thomas Certeux, La Financière de l'Echiquier

Timnit Ghermay Northwest Coalition for Responsible Investment

Eve Morelli, radican bank ag

Anna Finklestein, Reynders, McVeigh Capital Management

Sister Barbara Aires, Sisters of Charity of Saint Elizabeth

Tom McCaney, Sisters of St. Francis of Philadelphia

Anna Falkenberg, Socially Responsible Investment Coalition

Rachel Beechinor, Vancity Investment Management

Seb Beloe, WHEB Asset Management

Marcella Pinella, Zevin Asset Management

cc: Jim O'Reilly, Vice President, Deputy General Counsel and Secretary